



BeoCare Finalizes Integration of Shelby Elastics

Dear Valued Clients,

We are proud to announce that BeoCare Group Inc. has finalized the integration of Shelby Elastics LLC and that going forward both companies will operate as one company under the BeoCare brand name, from our newly expanded manufacturing site in Hudson, NC.

BeoCare Group Inc. acquired all the assets of Shelby Elastics in November 2014. Initially both companies continued to operate as standalone entities, operating from their respective manufacturing plants in Hudson, NC and Shelby, NC. Last year it was decided to move the Shelby plant to Hudson in order to optimize efficiencies and offer clients a seamless one-stop, ISO 13485-certified contract manufacturing solution for medical elastics.

Dismantling and moving the entire Shelby knitting mill and moving it to Hudson, was an immense challenge and we could not have done it without all the hard work from both the Hudson staff and the Shelby staff. The employees of the Shelby Elastics plant were offered financial incentives to move to nearby Hudson, while at the same time experienced knitters in Hudson were retrained to master both the circular knitting for which BeoCare is famed and the flatbed elastic knitting which has been Shelby Elastics' specialty for over 35 years.

The move of the Shelby manufacturing plant to Hudson was a tremendous undertaking and I want to thank all our employees for their hard work as well all our loyal clients for their patience. I am very well aware that there have been some supply disruptions while we completed the move. To make matters worse BeoCare's knitting room suffered an electric fire and power disruption just before the Holidays last year, resulting in more delayed shipments. We have learned a lot about business continuity and I can now say with complete confidence that with the new measures we've put in place and with the expansion of our knitting capacity, we are in great shape to continue growing our business in 2017.

I would like to thank all our clients again for their continued support. We have put together this newsletter as a new tool to show you some of the capabilities of the combined BeoCare/Shelby team. Please review it and bring us your ideas. We'll help you turn them into high quality products that will bring delight to your customers and give you a maximum return on investment. For more information send us an email or call us at 1-828-728-7300.

Sincerely,

Peter Vanderbruggen
CEO & President
p.vanderbruggen@beocare.net



"I am extremely proud of our skilled workforce. We are one of the only remaining US-based knitting mills which have all different knitting technologies under one roof."

JR McCormick
COO & VP of Operations
j.mccormick@beocare.net | ext.231

"Our clients are our most important asset. We are fully committed to serving Shelby's client base and offering them the service levels they've come to expect. Amy, Shasta and I are available every business day from 8AM to 5PM to answer any questions clients may have."

Patsy Smith
VP of Customer Care
p.smith@beocare.net | ext. 230

Product Focus

See the reverse side for more information on some of our innovative new products as well as an overview of all abdominal binder elastic we sell.

Maternity Care



Seamless Post-Partum Panty

Our new post-partum panty shows off the capabilities of our R&D team to develop innovative seamless garments for the maternity market. This high waist nylon/spandex maternity panty has invisible tummy control and back support to help new moms regain their pre-pregnancy shape. The garment is circular knit and has a blend knit construction which gives it a soft and breathable feel for maximum comfort, without any uncomfortable seams.

Because we are vertically integrated and manufacture everything in the USA, our time from concept to market is extremely short. Our R&D team will work with your design team to bring new products to market in record time. Once in production we offer a complete outsourced solution including EDI and fulfilment to your points of sale.

Post-Operative Care



Seamless Post-Surgical Bra

BeoCare is the leading domestic manufacturer of seamless post-surgical bras. We work with some of the leading distributors in the country to design and manufacture a wide range of post-surgical garments for use immediately after heart surgery, chest surgery, any type of breast surgery or while undergoing radiation treatments, including partial breast irradiation.

All our bras and mammary dressings are seamless knit using our exclusive stretch microfiber. This ensures a better fit and patient comfort, without the irritation caused by seams in some of the competing products. Our long experience in designing and manufacturing medical compression garments has resulted in a range of bras that offer both the soft support and the ideal amount of compression patients need immediately following surgery.

Quality

Medical Elastics

Abdominal Binder Elastic



Below is an overview of all the binder elastic we stock. Call Amy at ext. 226 to place an order or to get more information on specifications and availability.

	Widths	Material	Compression
Hook Receptive 3" panels with joining stitch			
JS101 White with blue line	3"/6"/9"/12"/15"	65% polyester 19% nylon 16% spandex	Medium
JS106 White	3"/6"/9"/12"/15"	65% polyester 19% nylon 16% spandex	Medium
JS201 White	6"/9"/12"	50% polyester 11% nylon 39% cov. spandex	Medium
JS401 White	6"/9"/12"	74% polyester 18% nylon 8% cov. spandex	Light/Medium
Non-Hook Receptive 3" panels with faggot stitch			
JS145 White	6"/9"/12"	78% polyester 7% nylon 15% spandex	Medium

Ventilated Elastic



Besides being the largest domestic manufacturer of knitted medical elastics for abdominal binders and fetal monitoring belts, we also knit and weave a wide range of specialty elastics for medical & orthopedic clients.

Our ventilated elastic is woven on our brand new Jacob Muller weaving machines and is available in white and tan, in several widths starting at 3". This elastic has many applications in orthopedic and medical applications, where maximum stretch and breathability are of the utmost importance.

Factoid:



BeoCare is the only domestic elastic knitting company that is ISO 13485 certified and produces all our elastic in a completely Latex-Free facility.