

BeoCare & Fra Production Enter Strategic Alliance



Dear Valued Clients,

We are very proud to announce that BeoCare has entered into a strategic alliance with Fra Production S.p.a of Italy. As part of the transaction, Fra Production has acquired a minority stake in BeoCare's capital through a capital increase. This transaction will provide BeoCare with additional working capital to expand our US market presence. Both companies will continue to operate in their respective markets under their own brand names. Simultaneously, we will integrate their product portfolio and production capabilities in Europe and the USA.

As a result of the alliance, BeoCare – which will become Fra's distributor in the USA – will expand its product range, by offering Fra products such as the mesh fixation pants and the patented Surgifix tubular netting, as well as a wide range of bandages. BeoCare is expanding its manufacturing plant in Hudson, NC in order to manufacture more of these mesh fixation products in the USA, under license from Fra Production.

Fra Production will become the sole European distributor for all BeoCare products, including seamless fixation pants, maternity and surgical garments, and all elastic products which were added to the BeoCare product offering since the acquisition of Shelby Elastics in 2014. "We are very excited about the new partnership with Fra", says BeoCare CEO Peter Vanderbruggen. "It allows us to remain a US-based manufacturer, while at the same time being part of a larger multinational group with strong representation on two continents".

Fra Production S.p.a. is a world leader in designing and manufacturing cutting-edge medical, food, agricultural, and industrial products. Having been in the Italian and international markets for over 55 years, Fra Production manufactures and supplies medical tubular elastic netting for dressing retention under its ground-breaking Surgifix patent, as well as elastic mesh pants and bandages. "We believe this alliance presents a huge opportunity for both companies", says Fra Production's CEO Andrea Colombo. "It creates a truly global group, which will be able to better meet the global needs of our clients".

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Peter Vanderbruggen
CEO & President BeoCare
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Andrea Colombo
CEO & President Fra Production
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Fetal Monitor Belly Band



Unique Obstetric Belly Band

The BeoCare abdominal Fetal Monitoring Belly Band is designed to provide ultimate comfort for the laboring mother. The Belly Band effectively holds the tocometer and ultrasound transducer in place, thereby assuring accurate reading for the hospital staff.

The current obstetric bands, used in many hospitals, tend to bunch up during labor, causing a great amount of discomfort to the mother. BeoCare's R&D team designed a unique polyester/spandex blend with vertical and horizontal stretch and finished with a knit-in waistband. The multi-directional stretch dramatically increases patient comfort as it creates a breathable second skin. The multilateral compression results in better and more secure placement of the transducer and tocometer, thereby avoiding false readings for the nurses in the hospital.

Seamless Leg Bag Holder



Comfort, Security, Dignity

The BeoCare Leg Bag Holder is designed to securely hold a urinary drainage bag in place. The unique pocket design allows the user to easily insert a urinary drainage bag on the inside or outside of the leg for the utmost comfort and discretion. The composition of the leg bag holder includes a special blend of polyester & spandex which ensures that the product provides evenly distributed compression around the leg and will adapt as the drainage bag begins to fill.

This seamless-knitted leg bag holder will not slip with movement, providing additional peace of mind to the patient. The BeoCare leg bag holder is washable and reusable. It is not made with natural rubber latex and is a comfortable and secure alternative to traditional leg bag straps.

Elastic Knitting

Business Development

Wrap Lock Wide Elastic



Wrap Lock (WL) is an exclusive, patented elastic material developed by BeoCare. The WL stretch loop is manufactured with spandex and a durable nylon, which allows for numerous hook engagements with minimal deterioration of the loop. This material blend has extremely good peel and shear properties, further extending the longevity of the material.

This unique hook receptive stretch loop is designed for repetitive use and is ideal for holding and securing a wide variety of heavier medical products such as cold or hot packs. The WL material is available in black and white. We stock it in 4" and 5.75". For additional width & color options as well as minimum order requirements, please contact Shasta Canipe (Ext. 229) or Amy McCall (Ext. 226) in Customer Service.

Welcome Allison Frazer



We would like to introduce Allison Frazer as the newest member of the BeoCare team. Allison officially joined us as Vice President of Business Development on August 1. Allison is an integral team member reporting directly to the President & CEO, Peter Vanderbruggen.

In her new role, Allison is responsible for maintaining and growing current customer relationships, researching new business opportunities, and showcasing BeoCare's expanded capabilities in the medical textile manufacturing industry. Allison has over 20 years' experience in healthcare sales and marketing and is looking forward to meeting our current customers and expanding BeoCare's footprint within the industry. Allison can be reached by email at a.frazer@beocare.net.